

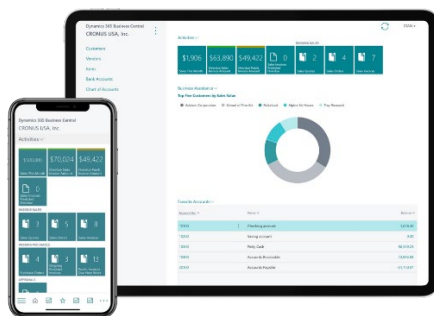
# FIXED PRICED IMPLEMENTATION

## Microsoft Dynamics 365 Business Central



erpwerx

## Fixed Price Plan



Dynamics 365 Business Central is designed for small to medium sized businesses and has been structured in a way that makes it easy to understand.

In fact, everything about Business Central is focused on providing an easy transition from a non-integrated and/or basic accounting system, to a fully integrated business solution.

Let's start your journey to a better business system and explain how the process of purchasing and delivering Business Central is managed.

## What do I get with my Dynamics 365 Business Central pre-configured package?

A pre-configured business system that manages the following:

- Financials and Accounting
- Inventory Management
- Sales Management
- Purchase Management

*\*Based on Essentials licensing*

In addition, you also receive access to:

- Warehousing
- Service Management
- Manufacturing

*\*Some elements will require Premium user licensing*

## How will the package be implemented?

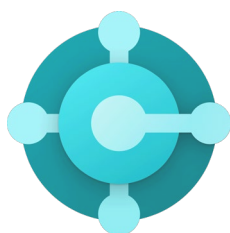
Business Central is one of the most affordable business solutions on the market today, this is due to the light technical and commercial footprint design.

These are the core factors that deliver such a light & flexible footprint for small business:

- Business Central can be licensed as a subscription or an on-premises option, where you own the license.
- Business Central can be hosted on the cloud or on your server.
- Business Central Subscription is a month-to-month subscription-based license. This delivers an effective method of managing your software costs against your cash flow.
- Subscription based licensing has a *No lock-in* contract. That's right, in the event that your circumstances change which force you to leave the subscription, there are no penalties applied. This provides a low-risk approach to small business software licensing.

## How much will my Business Central package cost me?

We understand that affordability and flexibility are paramount to small businesses when taking on a new business system. That is why we have priced Business Central accordingly.



## Your Business Central Implemented in 5 easy Steps.

### 1. Kick-off session where we provide you with an introduction to Business Central

- Undertake a high-level discussion on your business and business processes.
- We introduce you to the User Interface.
- How to use the training material?
- How to access and view online video tutorials.
- How to access the demonstration database for self-training purposes.

- How to import your data? We will also provide you a set of templates to support the uploading of your data.
- Access to your online Business Central system for initial training.
- Planning for remaining activities is finalised and locked in.

### 2. Setup of Business Central – we will set up your system with your support as follows

- Review of the data provided by you for importation into Business Central.
- Setup and import of your data so you can start using your Business Central system in a play environment.

### 3. Preparation of your live Business Central system

- Access to your pre-production Business Central system for specific training.
- We will review your training progress and status and conduct targeted training with you in key areas you have identified as requiring additional support.

### 4. Training and Review

- You are given access to your pre-production Business Central system, complete with all the data you have provided so that you can test what you have learnt in your training and at the same time validate the operation of the system.

## 5. Live Transition

- We will prepare your Business Central system and place it on your live cloud or server environment, ready for you to use.
- If you are transitioning from your previous system, we will upload your opening balances.
- We will then assist you in reconciling your accounts.
- You are now ready to use your system in a live environment.



We also understand that the implementation of a new business system same time must ensure the necessary steps are carried out for the system to deliver the best results.

We have structured the implementation costs in a manageable way, one which can fit into your budget.

This approach is also reflected in our “No Change” pledge policy, which is designed to assist you in managing your budget in the first 3 months of using Business Central.

Ask us for more details about our “No Change” pledge.

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*“After our project kicked off, erp werx met with us remotely on a regular basis and provided clear instructions on the next step at every phase of the project.*

*We found our erp werx project manager very experienced, knowledgeable, and excellent at problem solving.*

*erp werx understands how business works.”*

*Cathy Zhong*

*Finance Manager, Climate Friendly*

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# Hosting & Licensing Combined Pricing

Your Business Central licensing package starts at a low \$104.80 per month, per user.

| System Preparation                        | Payment             | Cost  |
|---|---------------------|---|
| Cloud/Server Provisioning                 | One-off payment     | \$968                                       |
| Initialisation of database on hosted site | One-off payment     | \$800                                       |
| Project Management                        | Ongoing- 8 x 30min. | \$900<br>(Based on weekly 30 min. meetings) |
| Deployment Payment Plan                   | Payment Schedule    | Cost  |
| Initialisation & Kick-off                 | 1                   | \$2,600                                     |
| Data migration preparation                | 2                   | \$2,600                                     |
| Database preparation & Training           | 3                   | \$2,600                                     |
| Live Deployment                           | 4                   | \$2,600                                     |
|   |                     | Total                                       |
| TOTAL IMPLEMENTATION SERVICES             |                     | \$13,068                                    |
| All prices excl. GST                      |                     |   |

>>> Please contact our office to discuss all licensing options <<<

Some functions may require third party connectivity to operate that may attract an additional cost.